

AQUA ASTON
HOSPITALITY

PATA Presentation

AAH Business Update
Presented 4.3.19



AQUA-ASTON
HOSPITALITY

Sharing Aloha Since 1948



Our Promises

Be a Gracious Host
From the moment we welcome them to the moment they leave, we treat each guest as if they are a guest in our home.
Ho'okipa
The most gracious when including designed with the utmost sense of hospitality and responsibility for their well-being.
To understand and honor responsibility as a condition of honor for you and your family.

Make a Connection
We make a connection during each interaction with every guest and team member.
Aloha
This is the unconditional acceptance of each other and friendship to others. Taking responsibility for those traditions alone is essential ensuring their ability with being and peace of mind.
Aloha is demonstrated to place and the physical environment. This implies ownership, responsibility, and accountability for the condition of each place.

Respect
We treat each guest and team member with respect.
Hō'ohi
Aloha is respect for each other and treating others with respect only for their own benefit. It is the responsibility of each individual to ensure that all are respected and treated by those who are in their presence.

Create Memories
The most important part of our job is creating memories.
Pū'olo mea malka'ī
The best vacation memories are made of good things.
Each of our experiences and moments that we share become part of our physical or emotional.

Own It
We take ownership in every situation.
Kuleana
The responsibility to take personal sense of responsibility as a privilege and an honor.
It is when you accept responsibility as a duty not in pursuit of reward or praise, but because it is the right thing to do.



Sustainable Tourism

VOLUNTEER YOUR TIME

ACT FOR THE FUTURE

#SHARETHEALOHA

REDUCE RE-USE

HELP OUT

SMILE MORE

SUPPORT LOCAL CHARITIES

BUY LOCAL

BE KIND MAKE A DIFFERENCE

CHOOSE ECO-SAFE SUNSCREEN

BE ECO-AWARE

BUY LESS



Share the Aloha Video



CHANGE
...as good as a holiday.



Local Roots, Global Scope

Marriott Vacations Worldwide... 100+ VO Resorts, 200+ Managed Resorts, 80+ countries, 45+ offices.

MARRIOTT
VACATIONS
WORLDWIDE
SM

ONE
team
COUNTLESS
POSSIBILITIES



VACATION OWNERSHIP							
EXCHANGE & THIRD-PARTY MANAGEMENT							

Welcome Denis Ebrill

Denis Ebrill is the Managing Director of Aqua-Aston Hospitality. In this role, he oversees all aspects of the business and directs the expansion of the current portfolio.



Attracting Top Talent

One Team, Endless Possibilities... Our leadership bring a combined 230-years of experience to AAH.



Denis Ebrill
Managing
Director



**Andie
Mue**

SVP, Finance



**Chris
Port**

SVP, Dvlpmt



**Lesli
Reynolds**

SVP, Operations



**Ed
Skapinok**

SVP, SMRR



**Liane
Kelly**

SVP, Legal



**Cheyne
Manalo**

AVP, IT



**Janice
Wakatsuki**

SVP, HR



Curating New Experiences

The Surfjack Hotel & Swim Club: *Recognized with 25+ Industry Awards within the first year*

Travel + Leisure “Best New Hotels in the World”

Conde Nast Traveler “Hot List” and “Top Hotels in Hawaii”

Featured on TODAY “Top Place to Stay”

Food Network’s only Hawaii “Top Food Hotel”

Sunset “Urban Hotels with Local Character”



Summer 2019



ESPACIO

THE JEWEL OF WAIKIKI



Summer 2019

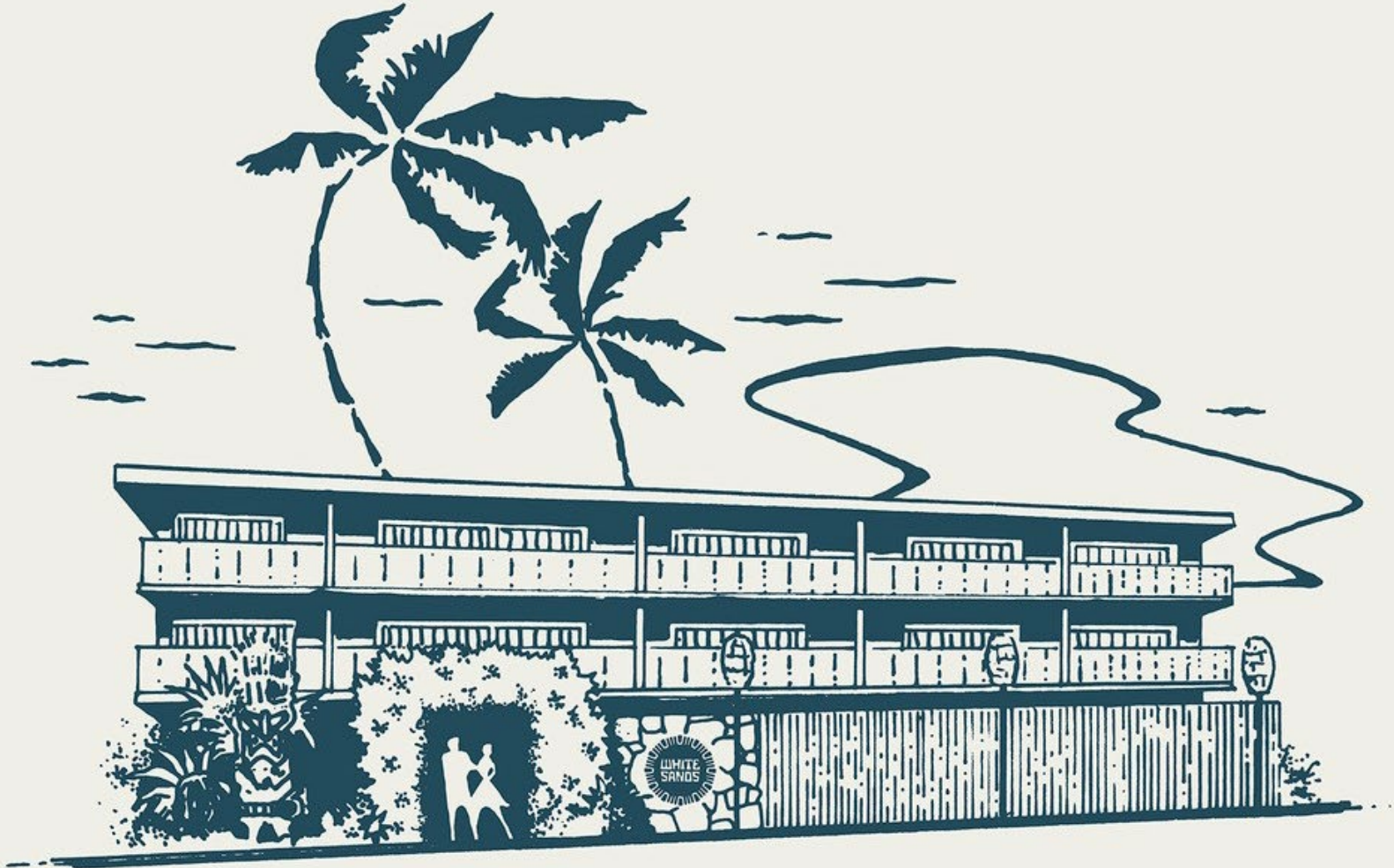


Fall 2019

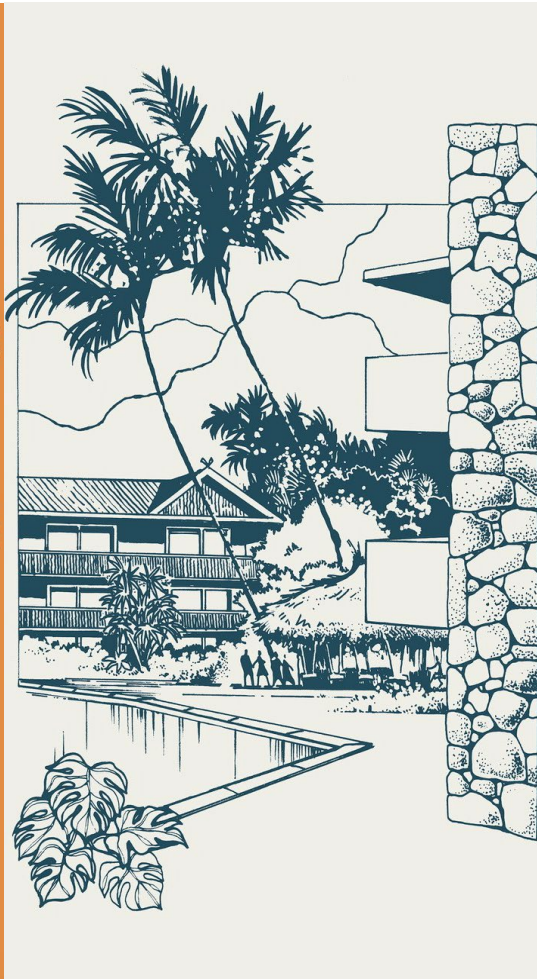
**WHITE
SANDS
HOTEL**



Fall 2019



Fall 2019



#ForOurReef

The first public education campaign of its kind

A multi-tiered approach

Little Choices can lead to Big Change



AQUA ASTON
HOSPITALITY

Mahalo

